CRASH COURSE: SOCIAL MEDIA



ABOUT THE TRAINER

CLAIRE MAS

music:)ally

HEAD OF DIGITAL TRAINING



CLAIRE@MUSICALLY.COM



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LABYRINTH EAR

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MUSICALLY.COM

- INFORMATION & EDITORIAL
- STRATEGY & RESEARCH
- TRAINING & EDUCATION

•EVENTS•



UNIVERSAL MUSIC GROUP



























facebook

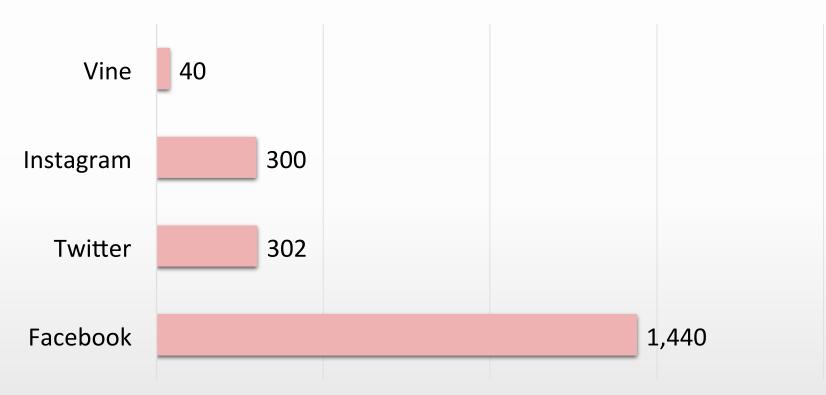






WHICH SOCIAL PLATFORM?

Monthly active users (million)



Source: Social Media Official Statistics





THE SOCIAL NETWORKING WORLD IS INCREASINGLY MOBILE







1.25 billion

monthly mobile active users (86% of all users)

Source: Facebook

241 million

monthly mobile active users (80% of all users)

Source: Twitter



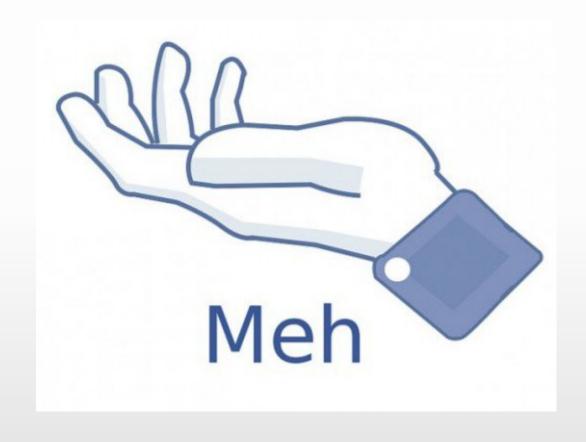








WHAT DO YOU THINK?







FACEBOOK'S EDGERANK

FACEBOOK'S **EDGERANK LOOKS** AT THREE **ASPECTS OF YOUR PAGE AND CONTENT:**



Affinity



Weight



Time Decay

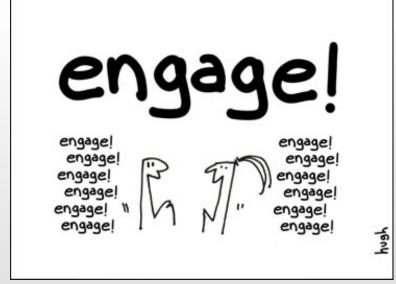
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FACEBOOK'S EDGERANK: AFFINITY

Affinity is about how much interaction there is between a page and its follower/you.

Share, Like/Comment, Click







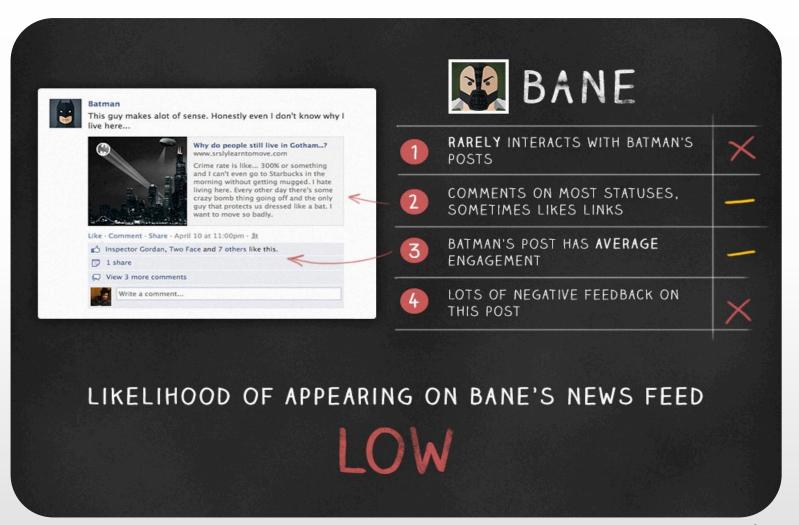
FACEBOOK'S EDGERANK: AFFINITY







FACEBOOK'S EDGERANK: AFFINITY

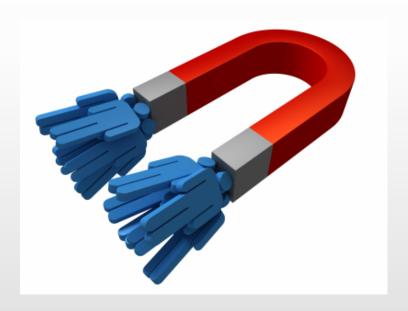






FACEBOOK'S EDGERANK: EDGE WEIGHT

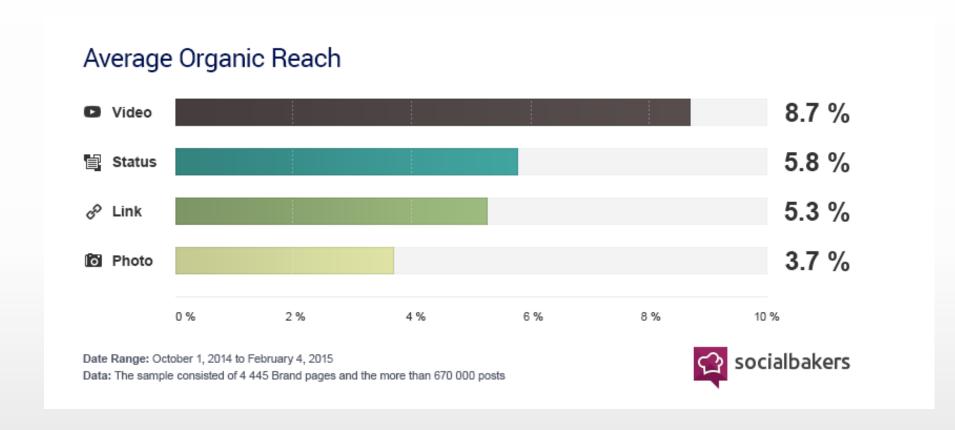
Edge Weight is the formula that decides what content is seen.







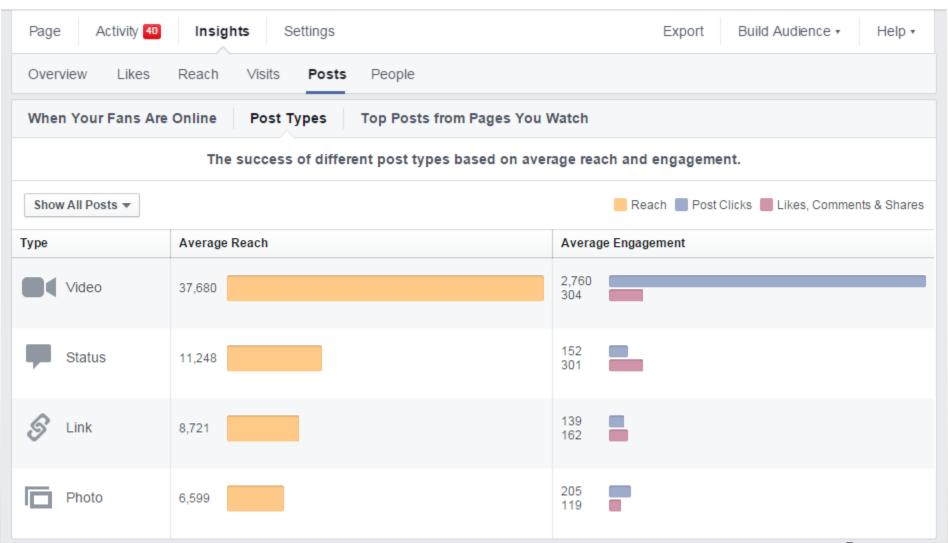
FACEBOOK'S EDGERANK: EDGE WEIGHT







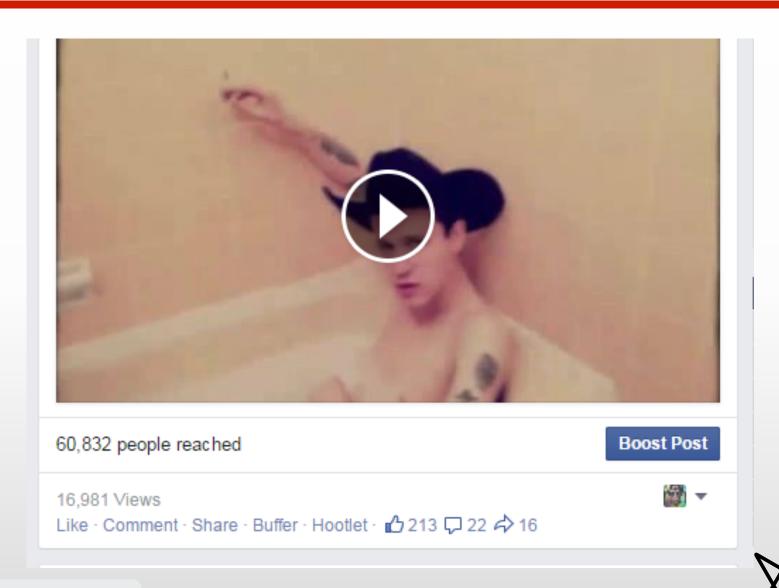
FACEBOOK'S EDGERANK: EDGE WEIGHT







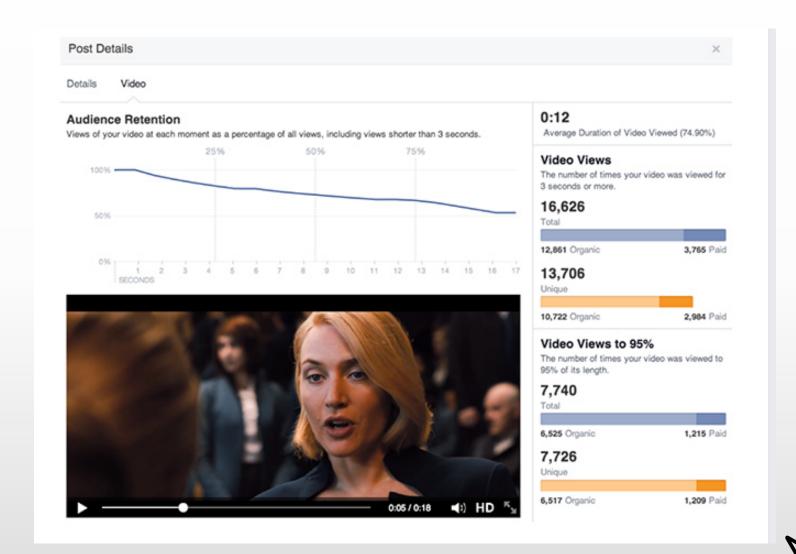
EDGE WEIGHT: PUSHING FOR VIDEOS



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EXPORT MUSIC SWEDEN

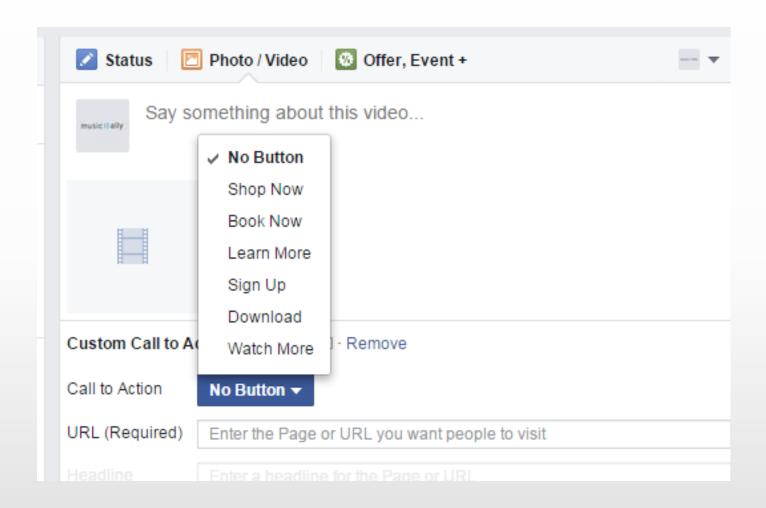
EDGE WEIGHT: PUSHING FOR VIDEOS



EXPORT MUSIC SWEDEN



EDGE WEIGHT: PUSHING FOR VIDEOS

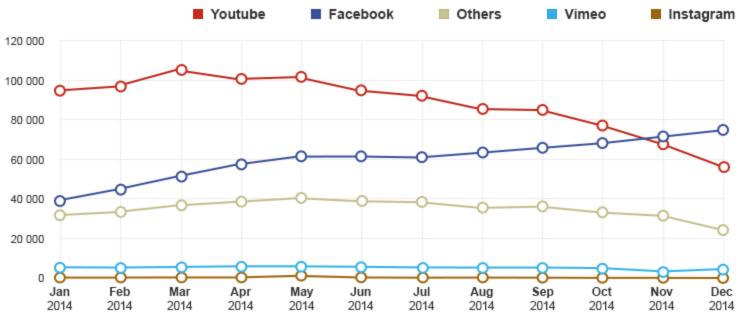






NATIVE VIDEO

Share of Number of Video Posts

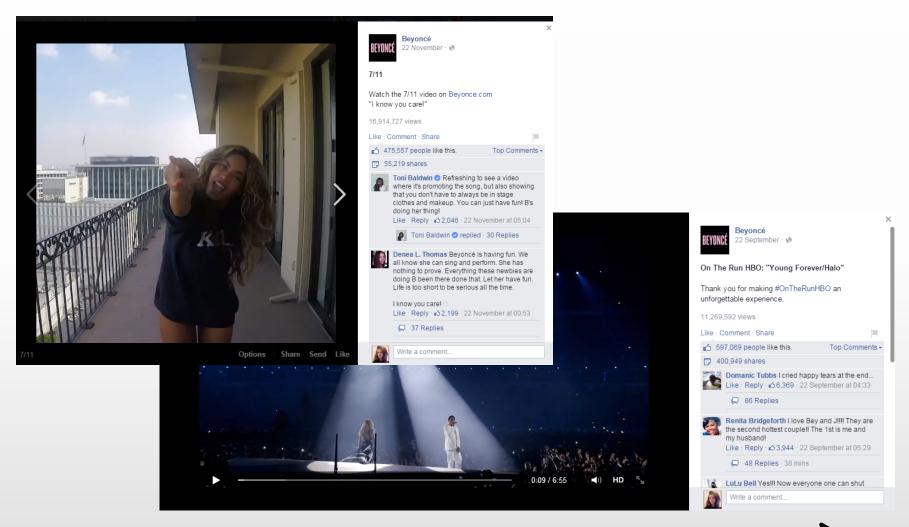








HOW TO SHARE VIDEOS







HOW TO SHARE LINKS

Old best practice: link + image



Labyrinth Ea

Posted by Tom L'Ear [?] - 7 March 🚷

Our new video for Crescent Moon is now premiering over at Clash Magazine. Happy Friday e

http://www.clashmusic.com/videos/premiere-labyrinth-ear-crescent-moon



Now: just link + preview



Labyrinth Ear shared a link.

Posted by Tom L'Ear [?] - 3 September . @

Our new video for "Marble Eyes", directed by Aikea-Guinea. Thank you to him and everyone involved in creating this beautiful, artistic vision for our track

First look is over on Dummy.



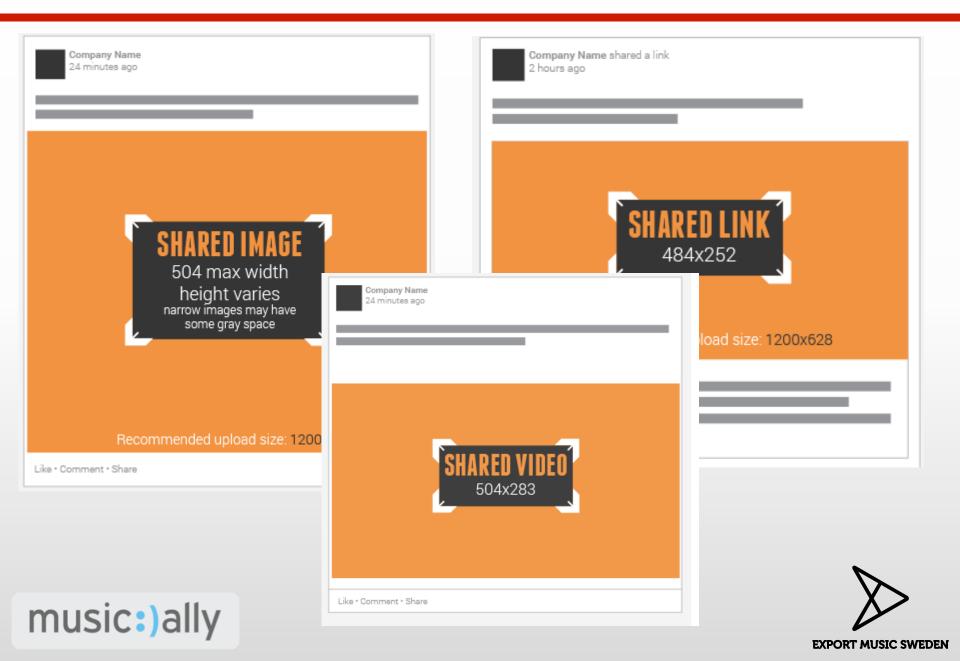
Watch a new video by Labyrinth Ear | DummyMag.com www.dummymag.com

London electronic folk pop duo Labyrinth Ear share an abstract video for Marble Eyes as they prepare to re-release their debut album, 'The Orchid Room'.





DIMENSIONS



FACEBOOK'S EDGERANK: TIME DECAY

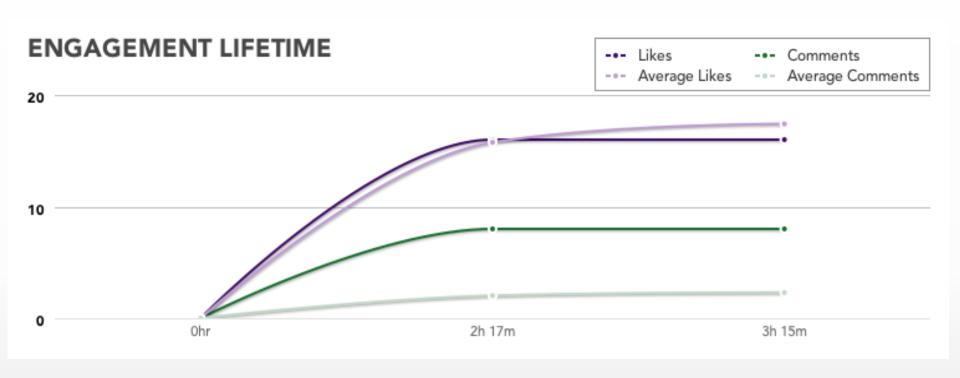
Time decay means a new post has a higher rank than an old post.

Therefore post when most of your fans are online.





WHAT DO USERS GET TO SEE?

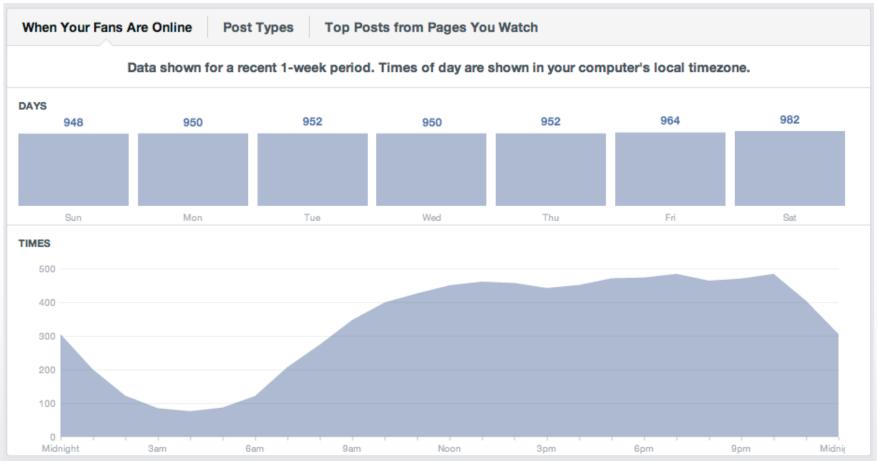


Pages are experiencing Post Lifetimes of around 3 hours





POST AT A TIME APPROPRIATE TO THE AUDIENCE

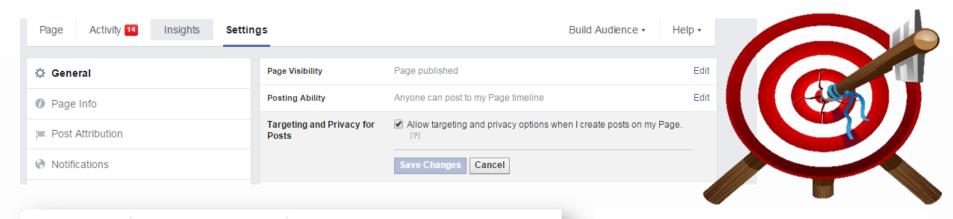


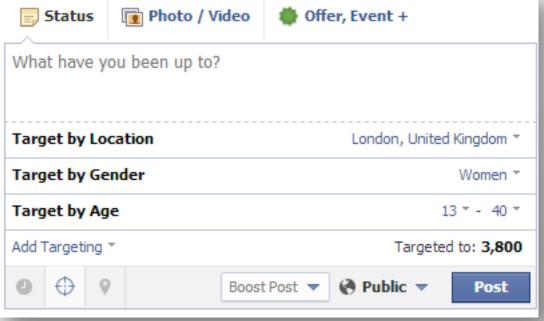
Use analytics to understand your fan base, schedule posts for when they are online, and feed updates through regularly





TARGETING THE TIMELINES



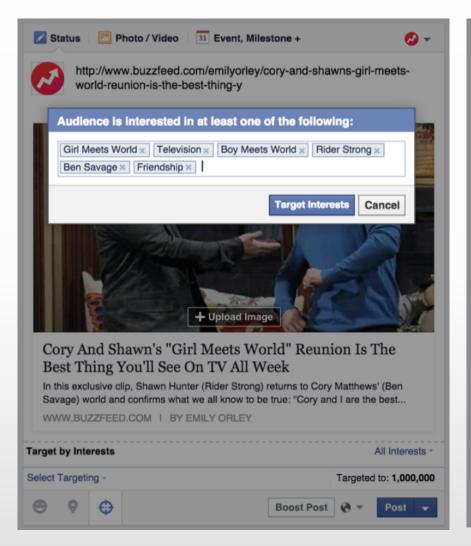


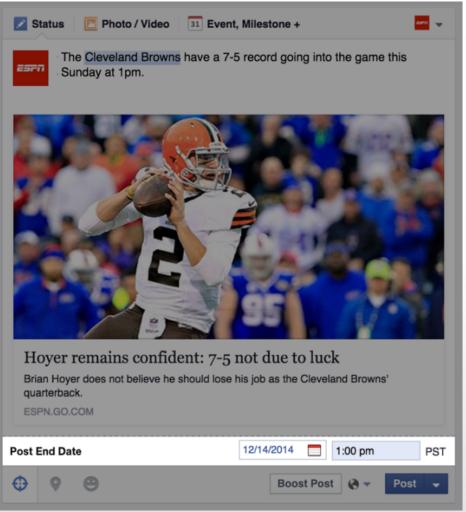
- Location
- Gender
- RelationshipStatus
- Education
- Interested In
- Age





NEW TARGETING: INTERESTS AND END DATE

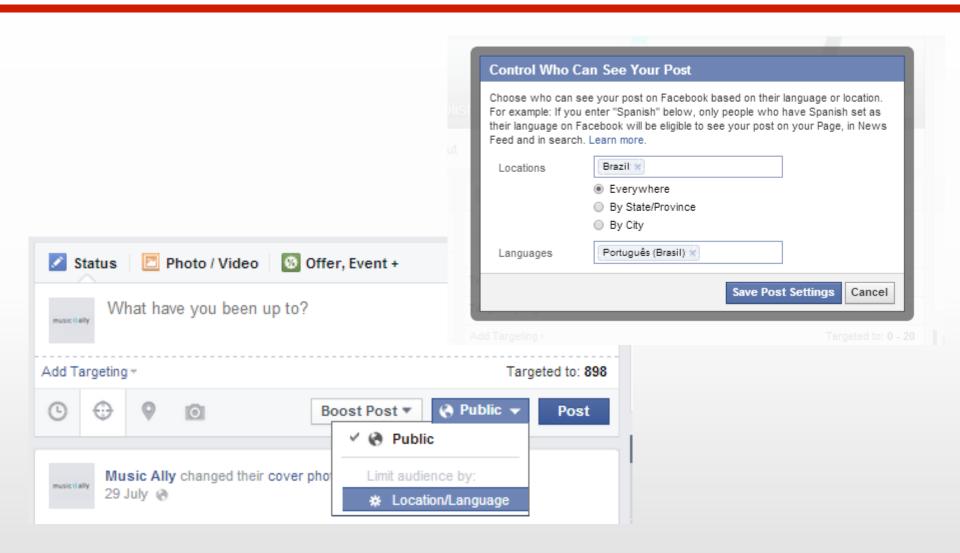








TARGETING CONTENT







MENTIONED IN



Dwight Howard was mentioned in a photo.



Bleacher Report

James Harden and Dwight Howard throw down some sick dunks during practice.

VIDEO: http://bit.ly/1kXwzL3



Like · Comment · Share · \triangle 2,041 $\ \ \Box$ 101 $\ \ \Box$ 225 · February 19 at 9:37am · \bigcirc





HOW TO ENCOURAGE ENGAGEMENT ON FACEBOOK





ENCOURAGE FANS TO TAG PHOTOS AND COMMENT ON THEM





Mayer Hawthorne Liked · 18 August (A)

Georgia - that was so rad! Thank you so much for singing along tonight. — with Jessica Lowy, Michelle Read Griffin, Jermaine Raetone Johnson, Will Brown, Mei Brasel, Steve O'Bryan, Clare O'Bryan, Jimmy Tran, Allyson Callahan Sanderson, Woo Yon Hwang, Paul Rico, Laura Wu, Michele Jordan, Leslie Wolfe Dixon, Dana Marie Jordan and Gene Bailey.

Like · Comment · Share

606 people like this.

Top Comments ▼

13 shares



Maya Garner So glad I opted for this show over the Chastain opening show. You had a DOPE opener tonight, too. Well worth the drive from ATL in the rain. Come back soon!

Like · Reply · A 2 · 18 August at 07:40



Allyson Callahan Sanderson Do Atlanta next time...or an outdoor venue for room to groove proper ~

Like · Reply · 🖒 1 · 18 August at 06:39 via mobile



Mary Magdalene Galloway Wish I could have been there.

Like · Reply · 🖒 1 · 18 August at 06:27



Allyson Callahan Sanderson Loved it!!! 1st show, finally ...will not be my last...love the groove you were throwing down ...oh yeahhh !!!

Tagging Ability

Allow others to tag photos and videos posted by Music Ally

Save Changes

Cancel

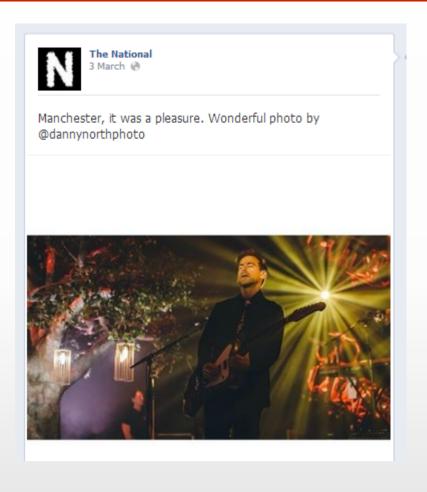




ENGAGEMENT: GET YOUR AUDIENCE INVOLVED

Include your call to action early and make it clear Use Hashtags









NEW FEATURES





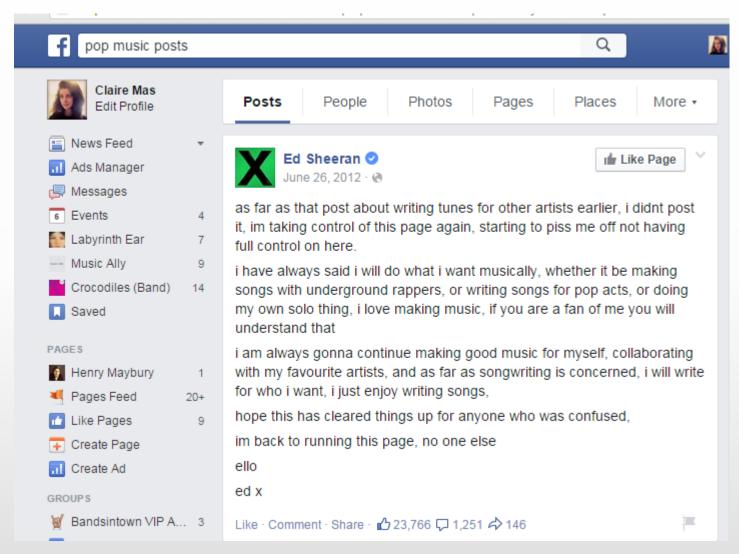
TRENDING







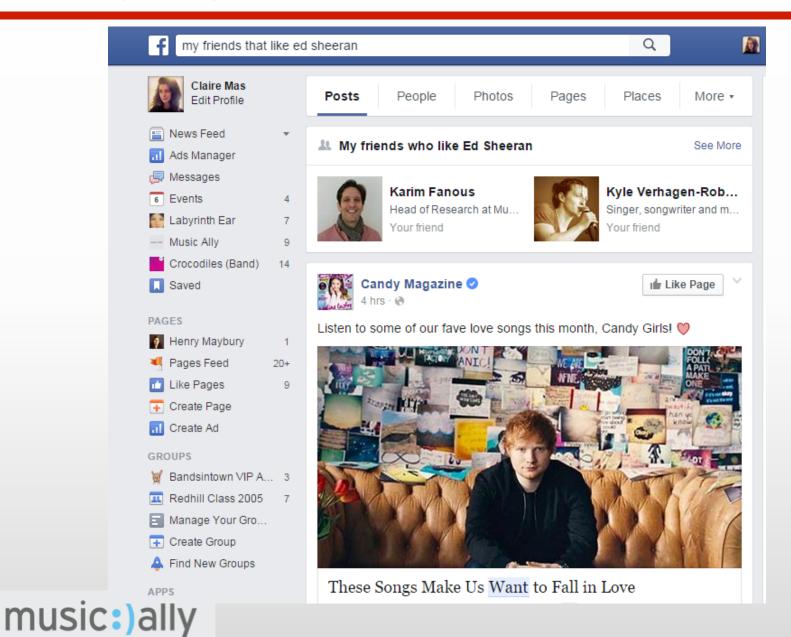
GRAPH SEARCH





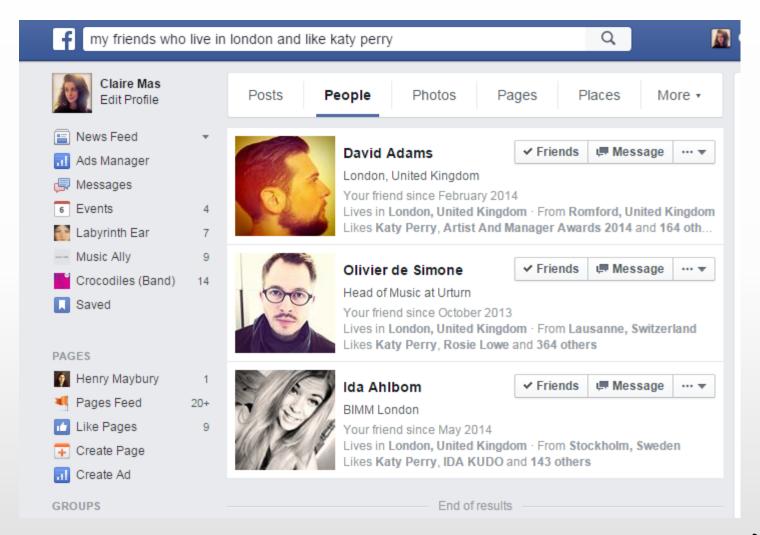


GRAPH SEARCH





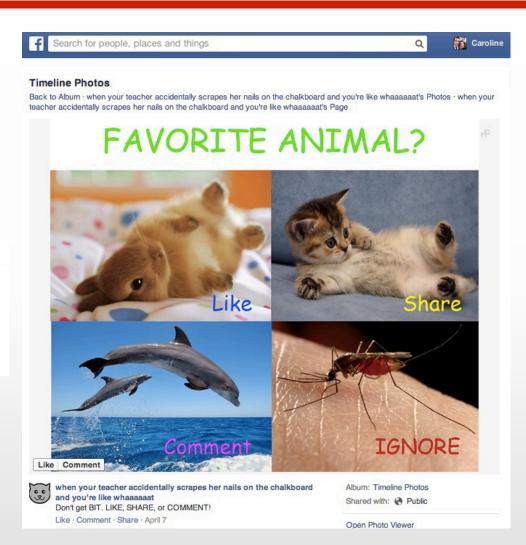
GRAPH SEARCH







LIKE-BAITING







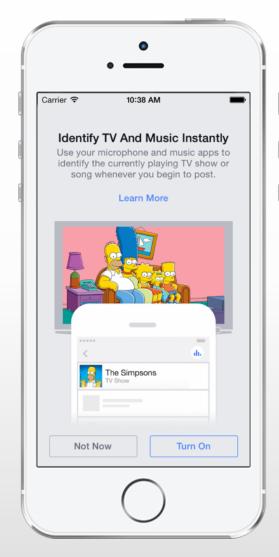
PROMOTIONAL POSTS REDUCTION

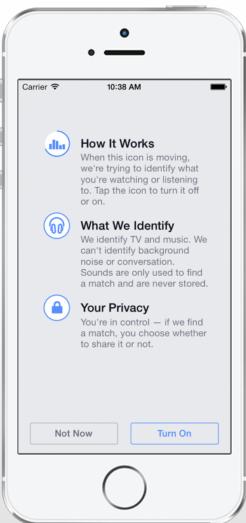


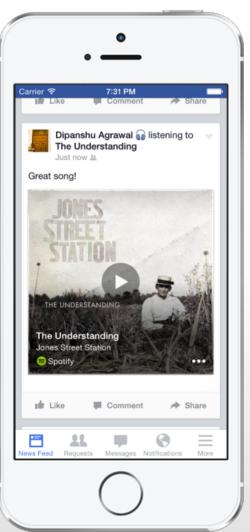




FACEBOOK AUDIO RECOGNITION











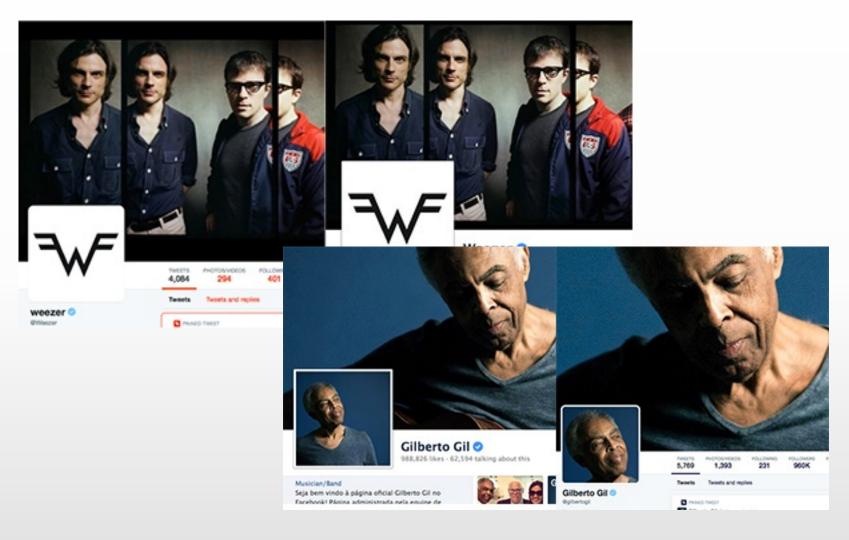
TWITTER







WHAT'S THE DIFFERENCE BETWEEN FACEBOOK AND TWITTER?







YOU SEE EVERYTHING ON TWITTER RIGHT?







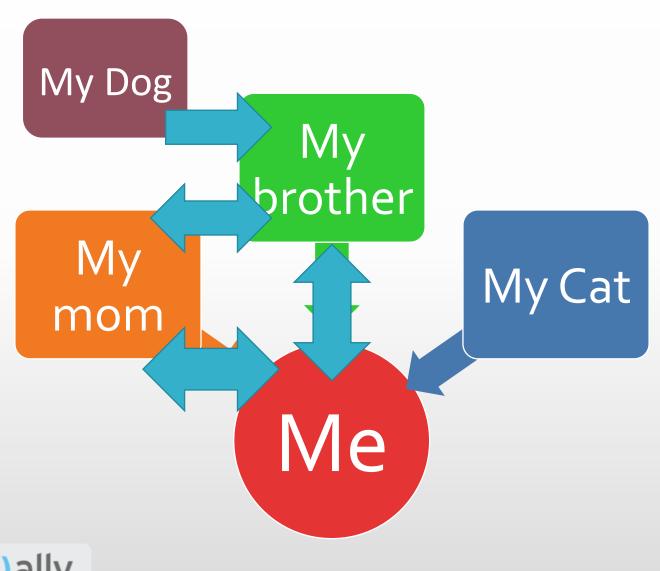
me Jessica Hische

I am a compulsive oversharer!





TWITTER FAMILY



music:)ally





me Jessica Hische

@mybrother hey bro, que pasa?







me Jessica Hische

@mybrother hey bro, que pasa?

By putting another person's username at the start of a statement, it limits who sees it







mybrother Jessica's Brother

Not much, @me. What's good?







mybrother Jessica's Brother

Not much, @me. What's good?

If a username is not at the start of a statement, everyone that follows @mybrother can see it







mybrother Jessica's Brother

Not much, @me. What's good?

If a username is not at the start of a statement, everyone that follows @mybrother can see it



mymom Jessica's Mom

.@mybrother only ate pizza from age 5 to 25. #turtlepower





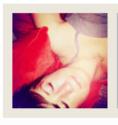


me Jessica Hische

@mymom @mybrother so. full. of. pizza.







me Jessica Hische

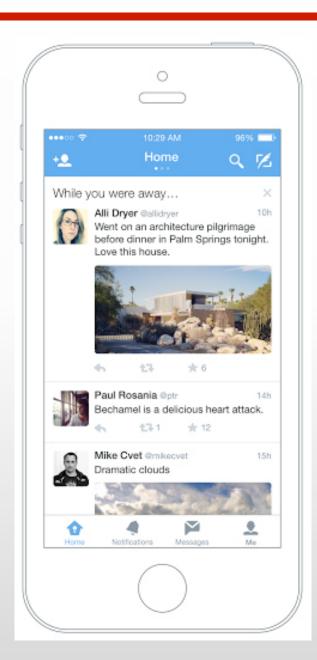
@mymom @mybrother so. full. of. pizza.

Only the first user mentioned at the beginning and my username control who sees this tweet, any users mentioned after, even directly after, does not affect this





TO FILTER OR NOT TO FILTER







CONTENT THAT WORKS





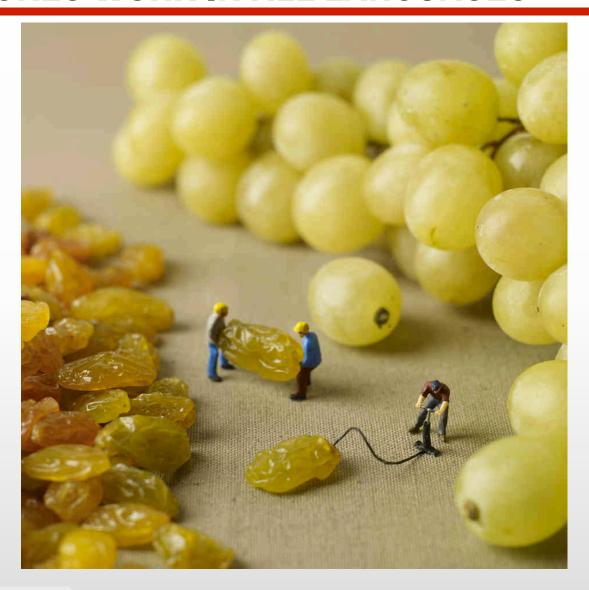
KEEPING IT REAL







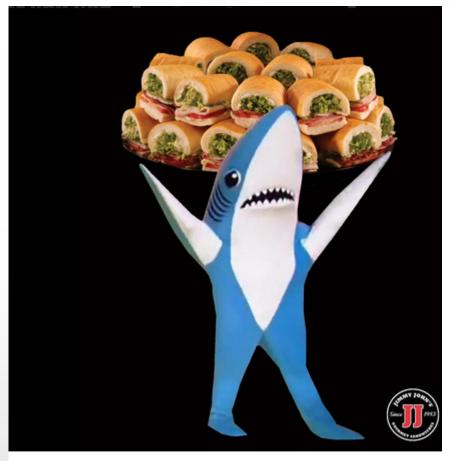
VISUAL JOKES WORK IN ALL LANGUAGES







SERENDIPITY







Jimmy John's @jimmyjohns · Feb 2 I got u #leftshark RT @leftshark: @jimmyjohns I'll take 20, DM for the address. Love seeing people #DareToBeDifferent



123

*** 265**

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BEING TOPICAL - #ROYALBABY







JOINING A CONVERSATION







LIVE TWEETING EXAMPLES -EUROVISION

Retweeted by Tobias Fauntleroy

Alessio @AlessioAjPardo · May 10

just found who was the French guitarist #Eurovision







DM - ENRIQUE IGLESIAS & PITBULL



@STAPLESCenter

music:)ally

EXPORT MUSIC SWEDEN

HASHTAGS





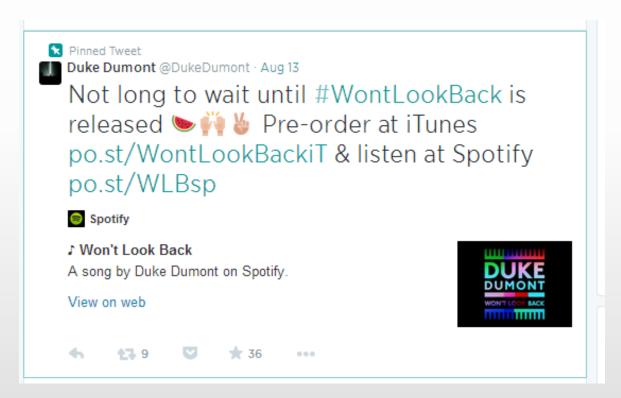
HASHTAG #TRAINING





THREE MAIN WAYS HASHTAGS ARE USED

 A word that a brand or cause is trying to generate as a hashtag (only works for big accounts)

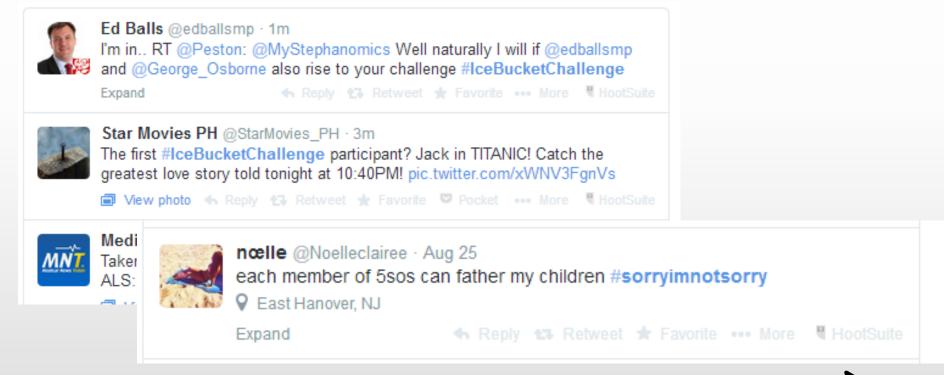






THREE MAIN WAYS HASHTAGS ARE USED

- An existing word / trend being used by the public
 - allowing you plug into existing conversation







THREE MAIN WAYS HASHTAGS ARE USED

 To add/ commentary / humour / recontextualise something – e.g. #JustSaying



Eamonn Forde @Eamonn_Forde · Dec 12

So @MasMusicMadness is getting on an easyJet plane where they are going to make the passengers sing carols. #branding #balls











Robin Murray @ClashRobin · Nov 25

Imagine being stuck in a lift full of music journos complaining about the format their free music is delivered in. #nightmare







• • •





HASHTAG CAMPAIGNS CAN BACKFIRE

The #NYPD will also help you de-tangle your hair. #myNYPD pic.twitter.com/nrngQ1bOWv

♣ Reply 😝 Retweet ★ Favorite ••• More







Occupy Wall Street @OccupyWallStNYC - 10h

Here the #NYPD engages with its community members, changing hearts and minds one baton at a time. #myNYPD pic.twitter.com/GErbiFFDvY

♣ Reply ♣ Retweet ★ Favorite







HASHTAG CAMPAIGNS CAN BACKFIRE





Susan Boyle Susan will be answering your questions at her album listening party on Saturday. Send in your questions #SusanBoyleAlbumParty Susan HQ





TWITTER Q&A





NICK CAVE TWITTER Q&A

1. Are you hating this, Nick Cave?

- .@ronanfay I am hating this... beyond measure and I haven't even started yet. #aksNickCave
- Nick Cave & TBS (@ncandtbs) February 19, 2013

2. What would you recommend for young musicians hoping to be as great as you, Nick Cave?

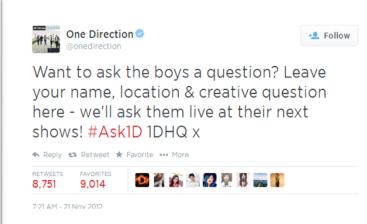
- .@chrizantemus Lower your expectations. #askNickCave
 - Nick Cave & TBS (@ncandtbs) February 19, 2013





ONE DIRECTION











SEARCH





JAMES BLUNT MASTERS TWITTER







JAMES BLUNT IS USING SEARCH



James Blunt 🤣 @JamesBlunt



Nope, you're on your own. RT @chickenoriental: I must be 1 of only 2 who genuinely likes every @jamesblunt song. The other person being him.



James Blunt 🤣 @JamesBlunt



Only I was drunk at the time. RT @tianpogiaf: People who think you're beautiful -

- 1. Your parents
- 2. James Blunt



Just searched your name. Nothing. @mennie_james:

@JamesBlunt must have a sad life just searching his name
on twitter & wait to reply 2 stuf

4:17 AM - 5 Nov 2013



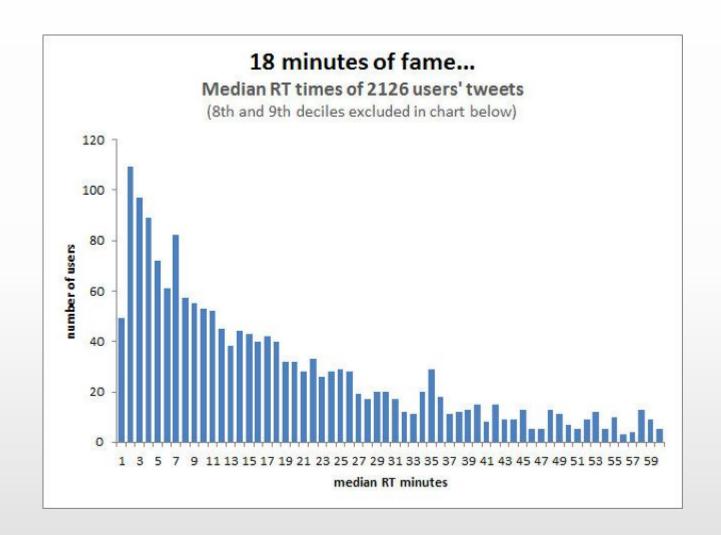


CONTENT TECHNICALITIES





FREQUENCY AND LIFETIME







USE IMAGES



Source: Fast Company Nov 13





PHOTOS AND TAGGING



Select a photo and tap on "Who's in this photo?"



Type and select the name of the person you want to tag.



Select up to four photos from the Tweet composer.



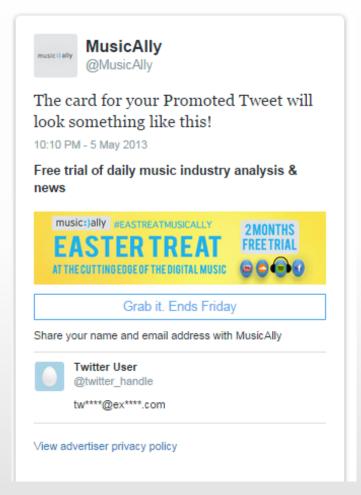
Tap on a photo to see it in full, then swipe to see the rest.



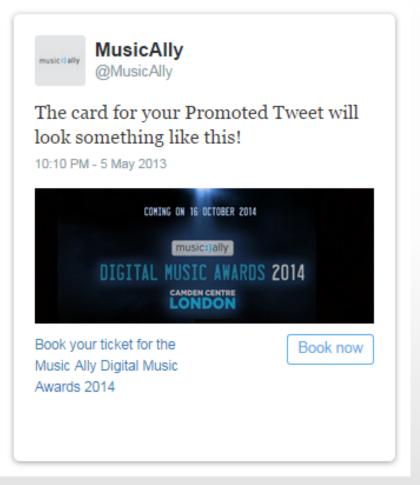


TWITTER CARDS

Lead Generation Card



Website Card







TWITTER CARDS

Basic App Card

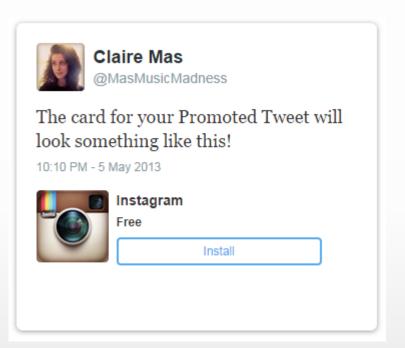
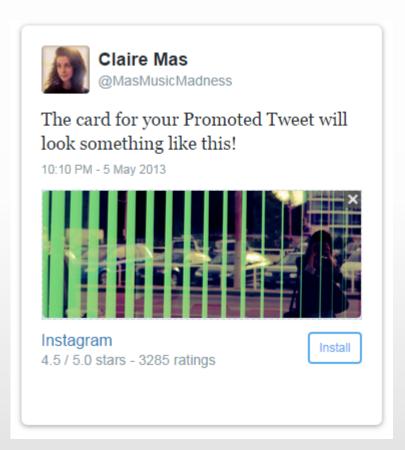


Image App Card







TWITTER CARDS - ADVANCED

Card Types

- Summary Card: Default Card, including a title, description, thumbnail, and Twitter account attribution.
- Summary Card with Large Image: Similar to a Summary Card, but with a prominently featured image.
- Photo Card: A Card with a photo only.
- Gallery Card: A Card highlighting a collection of four photos.
- App Card: A Card to detail a mobile app with direct download.
- Player Card: A Card to provide video/audio/media.
- Product Card: A Card optimized for product information.





AUDIO CARD







Listeners can continue to use Twitter while streaming content.





NEW FEATURES





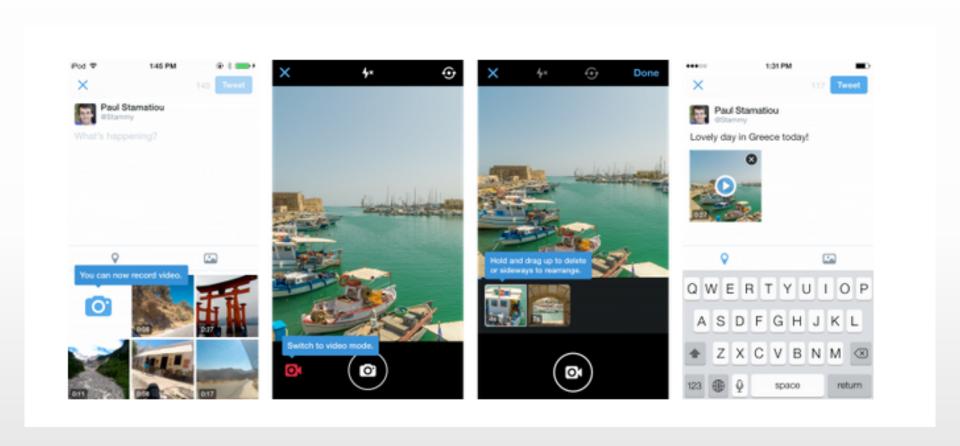
GROUP MESSAGING







NATIVE VIDEO







ANY QUESTIONS?

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CLAIRE@MUSICALLY.COM

@MASMUSICMADNESS / @MUSICALLY







